

<b>Monday</b>	<b>9:00</b> ET	<i>Introduction</i>
	<b>9:15</b>	<i>Windows Client OS &amp; Virtual Desktops</i>
	<b>10:45</b>	<b>Break</b>
	<b>11:30</b>	<i>Office client suites</i>
	<b>12:45</b>	<i>Dynamics 365</i>
	<b>14:00</b>	<i>End of Day</i>
<b>Tuesday</b>	<b>9:00</b> ET	<i>Microsoft 365 (Part 1)</i>
	<b>10:45</b>	<b>Break</b>
	<b>11:30</b>	<i>Microsoft 365 (Part 2)</i>
	<b>12:45</b>	<i>Power BI</i>
	<b>14:00</b>	<i>End of Day</i>
<b>Wednesday</b>	<b>9:00</b> ET	<i>Windows Server On-Premises and in the Cloud</i>
	<b>10:45</b>	<b>Break</b>
	<b>11:30</b>	<i>SQL Server On-Premises and in the Cloud</i>
	<b>14:00</b>	<i>End of Day</i>
<b>Thursday</b>	<b>9:00</b> ET	<i>Enterprise Agreement (EA) Program Overview</i>
	<b>10:45</b>	<b>Break</b>
	<b>11:30</b>	<i>Preparing for your EA Negotiation</i>
	<b>14:00</b>	<i>End of Day</i>
<b>Friday</b>	<b>9:00</b> ET	<i>EA Contract Stack Standard Terms &amp; Potential Concessions</i>
	<b>10:45</b>	<b>Break</b>
	<b>11:30</b>	<i>EA Negotiation Best Practices</i>
	<b>14:00</b>	<i>End of Day</i>